



## **TERMS AND CONDITIONS OF SALE ITALY**

**1. DEFINITIONS.** In these terms and conditions of sale Italy: "Hexion" means Hexion Italia S.r.l., Hexion S.r.l. or any other Hexion entity that sells Products under the applicability of these terms and conditions of sale Italy, "Product" means any product or service sold by Hexion, and "Buyer" means a party purchasing any Product from Hexion. Even if Buyer sends Hexion another form of agreement, or modifications to these terms and conditions of sale, and Hexion does not respond, these terms and conditions of sale, without any modification, will govern the agreement between Hexion and Buyer. The Products shall only be used for industrial or professional use and NOT for consumer uses.

**2. TERMS AND CONDITIONS OF SALE ITALY.** Any agreement between Hexion and Buyer for the sale of the Products will be governed by these terms and conditions of sale Italy. In the event of a discrepancy between these terms and conditions of sale Italy and a specific contractual term agreed between the parties in writing, such specific contractual term will prevail. The English version of these terms and conditions of sale Italy shall prevail over a version in any other language.

**3. PRODUCTS.** The Products sold are those described in Hexion's order confirmation, unless, in the event of a discrepancy between Buyer's order and Hexion's confirmation, Buyer notifies Hexion in writing of its disagreement, within a period of ten (10) days from the date of Hexion's confirmation.

**4. PRICE & PAYMENT.** Product prices are determined by Hexion's order confirmation provided to Buyer or, in the absence of such confirmation, by Hexion's list prices in effect at the time of shipment. Unless otherwise agreed in writing, all prices are CIF/CIP (INCOTERMS 2010) the facility specified by Buyer and payment will be due within thirty (30) days of the invoice date. Buyer shall make the payment by electronic fund transfer to an account designated by Hexion. Buyer shall not be entitled to make any deduction from payments due to Hexion on account of any alleged set-off or counter claim. Hexion has at all times the right to demand full or partial advanced payment and security for payment. Late payment immediately constitutes a default without notice and statutory interest applies automatically. Buyer shall reimburse Hexion for Hexion's full costs of collection and related legal costs, even where exceeding the legally recognized costs. Hexion may at all times assign its invoices to a factoring company in which case payments shall be made into the account mentioned on the invoice. In the event that Hexion's costs of the Products has increased as a result of an increase of external costs or a modification of rates of exchange or increase in Hexion's raw material or input buying prices, taxes, duties or other levies imposed by public authorities,

Hexion has the right to increase the prices accordingly for all orders not yet shipped to Buyer, provided that Hexion provides Buyer with at least fifteen (15) days prior written notice. All orders for such Products that are confirmed but not shipped as of the effective date of such increase shall be re-priced accordingly.

**5. DELIVERY.** Any delivery dates set out in Hexion's order confirmation or acceptance are estimates. Hexion cannot guarantee delivery on a specific date and variation of up to 10% in quantity is acceptable to Buyer. Buyer will be invoiced for the quantity actually delivered. The quantity recorded on Hexion's officially calibrated weighing equipment at the point of loading shall be accepted by both parties as correct. Delivery may be made in installments and may be extended as long as Buyer is delayed in the performance of any obligation to Hexion. Hexion shall not in any circumstance be liable for any loss or damage whatsoever due to delay in delivery however occasioned unless the same was attributable to Hexion's gross negligence or willful misconduct. If Buyer refuses to accept delivery of Products or any installment thereof, Hexion may, without prejudice to its other rights, arrange for the storage of the Products at the expense and risk of Buyer. Risk of loss or damage passes to Buyer at the time Products are first transferred to a commercial transportation carrier for shipment. Hexion shall retain title to the Products delivered to Buyer until Buyer has performed all its obligations under any sale agreement with Hexion. In the event of any re-sale by Buyer of any goods manufactured out of Products sold by Hexion, Buyer assigns to Hexion all proceeds from their sale.

**6. WARRANTY.** Hexion only warrants that all Products sold to Buyer will conform to the manufacturers' specifications. Hexion makes no other warranty of any kind, express or implied, by contract, statute or otherwise, and Hexion expressly excludes and disclaims all implied warranties of merchantability or fitness for a particular purpose or otherwise. Products that conform to the manufacturer's specifications shall never be considered defective. Buyer will inspect all Products for damage, defect or shortage promptly after Buyer receives them, and will give Hexion prompt notice of any damage, defect or shortage that Buyer finds. Buyer must give Hexion notice of any defect within thirty (30) days after the date of shipment or before the date the Products are used, whichever comes first. If any Product is determined not to conform to the warranty set forth above, Hexion shall, at its option, either replace the defective Product or refund the purchase price thereof. Defective Products shall not be returned by Buyer until authorized by Hexion. This remedy is Buyer's exclusive remedy for breach of warranty and defects in the Products. Should applicable law prohibit this limitation of Buyer's remedies, then Hexion agrees that the maximum amount Buyer may claim from Hexion is once the net purchase price Buyer actually paid Hexion for Product

subsequently determined to be defective. This warranty is given only to the original purchaser and does not extend to any subsequent purchaser or transferee of Products. Buyer is not entitled to extend or transfer this warranty to any other party.

**7. LIMITATION OF CLAIMS AND INDEMNITY** Hexion will not be responsible and Buyer indemnifies Hexion for, and Buyer releases Hexion and holds Hexion harmless from, any losses and harm arising out of Buyer's loading, storage, handling, purchase, possession, distribution, disposal or use of any Products, Buyer's use of any function on Hexion's web-sites or any technical or Product handling advice Hexion may offer, except in case of gross negligence or willful misconduct. Hexion will not be liable for damages whether consequential, indirect, special, incidental, exemplary or otherwise, including, but not limited to, loss of goodwill, profits or turnover, equipment downtime, repair or material cost, cost of any substitute for the Products Buyer bought, claims of third parties or injury to person or property. Hexion shall not be liable for any damage, injury, contamination or loss in case of breach by Buyer of its obligations under paragraph 12 and Buyer shall indemnify and hold Hexion, its employees, suppliers and sub-contractors harmless against all claims, costs, loss or damages in connection with such breach. Conditions limiting, excluding or establishing liability, which can be invoked by suppliers or independent contractors of Hexion against Hexion in respect of the goods delivered, may also be invoked against Buyer.

Indemnity for solid Products. Hexion's solid Products, including but not limited to powder and flake resin products, can be combustible and present a fire or explosion hazard under certain conditions (including but not limited to when dusts are finely divided and suspended in air, and/or allowed to accumulate on surfaces). Buyer shall comply with all laws, regulations and standards applicable to the possession, handling and use of all solid products by Buyer, including but not limited to National Fire Protection Association Standard 654, UK HSE Guidance HSG 103, European Directive ATEX 137 or other national guidance, as applicable, and shall defend, indemnify and hold Hexion harmless from and against all claims, liabilities, costs and expenses (including but not limited to those relating to injury to or death of Buyer's employees) arising from or connected with the possession, handling, processing or use of the products by Buyer or others.

**8. TECHNICAL ADVICE AND OTHER SERVICES.** Buyer is responsible for the design, processing, testing and labeling of any product produced using Hexion's Products and Buyer will not rely on anything on Hexion's web site or any statement by Hexion about the suitability of Products Hexion provides. Buyer is responsible for testing and investigating Products sold by Hexion to form an independent

judgment concerning their suitability for the use, conversion or processing intended by Buyer and will not make any claim against Hexion based on Hexion's technical advice, statements, data, services or recommendations.

**9. INTELLECTUAL PROPERTY.** Any suggestions Hexion makes about possible applications, designs or uses of Hexion's Products do not give Buyer a license under any intellectual property right covering such applications, designs or uses, nor are they a recommendation for use of such Products, applications or designs which may infringe any intellectual property right. Hexion does not warrant that the use of the Products, or articles made therefrom, either alone or in conjunction with other materials, will not infringe another person's valid patent rights. Hexion will defend Buyer if there is a claim that Products, as delivered to Buyer infringe another person's valid patent rights, and if necessary will refund the purchase price. The foregoing sentence states the entire obligation of Hexion for intellectual property infringement by any Product sold hereunder.

**10. EVENTS BEYOND HEXION'S CONTROL.** Hexion shall not be responsible if Hexion's performance of any obligation towards Buyer becomes, in whole or in part, temporarily or not, impossible or commercially unreasonable due to any cause or event beyond Hexion's reasonable control, including, without limitation, extreme weather conditions, natural catastrophe, warfare, cyber-attacks, terrorist activity, fire, acts of any governmental authority, site or building blockades, breakdown of utilities, transport interruptions, strikes, specific work interruptions or work-to-rule slowdowns and lock out, machine breakdown, emergency repair or maintenance, delay in the provision to Hexion of parts, goods or services ordered from third parties, accidents and interruptions of business operations. If such event occurs on the part of Hexion, Hexion shall not be liable and its obligations are suspended. If the event lasts longer than 90 days, both Hexion and Buyer may rescind the non-feasible parts of any agreement between Hexion and Buyer by a written declaration. In addition, Hexion will be excused if it is unable to acquire from its usual sources and on terms it deems reasonable, any material necessary for manufacturing the Product. If, because of such circumstances, there is a shortage of Product, Hexion will not be obligated to purchase Product from a third party in order to perform its obligations and it may apportion its available Product among all its customers and its own internal use in such manner as Hexion finds fair and reasonable; provided, however, that Hexion will not be obligated to apportion or otherwise make available to Buyer, Product which Hexion obtains by purchase or exchange for its own internal use. Quantities of Product consequently not shipped will be deducted from the applicable remaining quantity obligation unless the parties agree otherwise.

**11. ENVIRONMENTAL, HEALTH AND SAFETY COMPLIANCE.** Hexion will provide Buyer Safety Data Sheets (“SDSs”) applicable to the Product and Buyer will provide the SDSs to all persons required by law to receive them. Buyer will take all such precautions to protect human health and the environment as may be appropriate for hazards identified in the SDSs or otherwise identified to Buyer by Hexion. Buyer will use, handle and process the Products, and manage and dispose of all wastes and residues resulting from use, handling and processing of Products, including any packaging, in accordance with applicable laws and regulations.

**12. EXPORT CONTROL COMPLIANCE.** Hexion is subject to application of United States, EU and national export control laws. In this capacity Hexion is prohibited from directly or indirectly exporting and/or selling products, or allowing third parties to directly or indirectly sell and/or export products, into certain embargoed countries and to certain restricted or denied customers under the export control laws of the United States, the EU and/or the UN. Prohibited transactions include any transaction in which Products are shipped to or through the embargoed countries or which involve the restricted or denied customers. Penalties for violation of these laws are severe.

The Buyer shall not directly or indirectly, sell or export the Products purchased from Hexion to any of these embargoed, restricted or denied persons, entities or countries, nor sell or otherwise transfer any such Product to any customer under circumstances where it has knowledge or reason to believe that the Product will be sold or exported to any such embargoed, restricted or denied person, entity or country. The Buyer further certifies that to the best of its knowledge, the Product sold and delivered by Hexion will not in any way be used for purposes that are prohibited under national and international regulations, including without limitation, the manufacture of weapons or materials used in the weapons industry.

Buyer is required to consult <http://www.bis.doc.gov/index.php/policy-guidance/country-guidance> and [www.bis.doc.gov/complianceand enforcement/liststocheck.htm](http://www.bis.doc.gov/complianceand enforcement/liststocheck.htm) for more details about US export control laws, and <http://www.un.org/sc/committees/1267/consolist.shtml>, [http://eeas.europa.eu/cfsp/sanctions/index\\_en.htm](http://eeas.europa.eu/cfsp/sanctions/index_en.htm) and <http://ec.europa.eu/trade/import-and-export-rules/export-from-eu/dual-use-controls/> for more details about UN embargoes and EU export control laws.

**13. REACH.** Buyer shall comply with its obligations arising from the Regulation of the European Parliament and of the Council concerning the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH), and shall provide such assistance as Hexion may reasonably require in view of the provisions set out

in REACH and in any other laws, rules and regulations applicable to the Products and its chemical elements from time to time.

**14. TERMINATION FOR DEFAULT.** If Buyer does not fulfill its obligations, does not fulfill them timely or adequately, requests (temporary) moratorium, or proceeds with the liquidation of its business, as well as when its assets are attached in whole or in part, Hexion has the right to suspend the performance of any obligation hereunder or to rescind the agreement in whole or in part, without prior notice or default, by written declaration, at its option and always reserving any rights to which it is entitled with respect to compensation for costs, damage and interest. In these cases, all of Hexion's claims against Buyer are immediately and totally due. Buyer is authorized to rescind the agreement only in the events referred to in these terms and conditions, and then only after payment to Hexion of all amounts owed to Hexion at that time, whether due or not.

**15. VAT.** If the supply qualifies as an intra-community transaction as defined in Article 138 of Council Directive 2006/112/EC of 28 November 2006 on the common system of value added tax, Buyer will notify Hexion, in writing and before the supply takes place, which VAT number he will use for each transaction and, in case transport is not arranged by or on behalf of Hexion, that the Product will be transported by him or on his behalf to another EC Member State. If, in the above described situation, Hexion has sufficient confidence that it will receive the evidence required in time, and, therefore, invoices Buyer with 0% VAT, Buyer shall provide Hexion as soon as possible and in any event within 6 weeks with documents proving that the Product has been transported to another EC Member State. Buyer is liable for any VAT and fines due by Hexion if the documents mentioned are not received in time by Hexion. If the VAT number can not be verified with fiscal authorities in due time, or if fiscal authorities can not validate the number at verification, the supply will be deemed to be a national supply and VAT will be levied accordingly. If Products are transported by or on behalf of Hexion and fiscal authorities do not accept the proof that the Product has been transported to another EC Member State, Buyer will do his utmost to provide Hexion with additional information and to assist Hexion in having the proof accepted.

**16. GENERAL.** Cancellation of or changes to any order, refusal to take delivery or return of any conforming Product purchased hereunder, will be subject to acceptance by Hexion and to a cancellation fee in accordance with Hexion's policy then in effect. Neither course of performance or dealing, nor usage or trade, nor prior writings or agreements shall be used to qualify, explain or supplement any of these terms and conditions. Failure by either party, at any time or from time to

time, to require the performance by the other of any term or provision here of shall not constitute a waiver of such term of provision. The invalidity, in whole or in part, of any provision herein, shall not affect any other provision herein, each of which shall be enforced to the full extent permitted by law.

Buyer specifically agrees that Hexion may issue electronic order acceptances or confirmations and electronic invoices for any purchases of Products made using the Internet, e-mail or any other electronic communications method, and agrees to honor such order acceptances or confirmations and invoices as if they had been delivered in writing.

**17. ASSIGNMENT.** Buyer shall obtain the written consent of Hexion prior to and as a condition of the assignment, transfer, encumber or novation of any right, benefit and/or obligation (including rights to receivables). Hexion is entitled to assign, transfer, encumber or novate its receivables in whole or in part without obtaining written consent of the Buyer.

**18. LETTERS OF CREDIT.** If payment is to be made by letter of credit ('LOC'), Buyer shall immediately establish an irrevocable LOC in favor of Hexion through a prime bank acceptable to Hexion. Such LOC shall be in a form and upon terms satisfactory to Hexion and shall authorize reimbursement to Hexion for such sums, if any, as may be advanced by Hexion for consular invoices, inspection fees and other expenditures for the account of Buyer. If the LOC is not honored by the bank immediately upon Hexion's presentation of the corresponding draft, Buyer shall, upon notice from Hexion, immediately make payment by electronic funds transfer in immediately available funds to the account of Hexion directly and unconditionally. All bank charges incurred, including collection charges and stamp duties, if any, within the country of the Buyer shall be for the account of Buyer and any bank charges incurred outside Buyer's country shall be for Hexion, unless the parties agree otherwise.

**19. INSURANCE.** If Hexion agrees to obtain insurance for Buyer's account and Hexion is obliged to provide insurance on a shipment in view of the agreed delivery condition (INCOTERM), Hexion will insure 100% of the invoice amount unless other valuation is agreed.

**20. GOVERNING LAW & DISPUTES** Any agreement between Hexion and Buyer for the sale of the Products shall be governed by the substantive laws of the country of the corporate seat of Hexion. The UN Convention on the International Sale of Goods will not apply.

Unless agreed otherwise, disputes arising out of or in connection with an agreement between Hexion and Buyer for the sale of the Products shall be settled by the state court of the seat of Hexion. Hexion shall always remain entitled to bring a claim against the Buyer in the state court of the seat of the Buyer.